

FULL CIRCLE

Infinite Circle



Photo by [AbsolutVision](#) on [Unsplash](#)

"No" means...

In my career in higher education, I did a lot of work with yucky stuff. One of the yucky things was in regards to consent. "No means no." No argument, in fact *silence* also means no.

Transitioning to the business world and negotiating, there is new meaning. A person may say "no" to a business proposal, but be open to persuasion. Silence might be filled with a more compelling argument. There may be no concern following-up on a "no" a few days later to try discussions again.

This is more than code switching; it's schema switching. While difficult, it is possible to hold and respect multiple truths simultaneously.

Go Forth and Be Awesome

Because I said so.

This kind of reasoning can work for a parent, sometimes, in some ways. Generally, it's not considered great parenting.

Leaders may do this but they might say they're making the call because they're the boss. Generally, not great leadership, but people go with it.

Read more about legitimate power at: 360-Clarity.com/blog

I AM The Power



Something Extra



Photo by Clay Banks on Unsplash

This "extra" is a little more on-the-nose than usual.

"The consequences and costs of abusive supervision are significant."

This brief review of research conducted shines a light on supervisor behaviors that are significantly damaging. Specifically, blaming employees incongruent with the problem at hand. For example, employee makes a mistake and also a machine breaks (not related). **The failure to produce lands much more heavily on the employee.**

Ensure your leadership skills are on point or find one more obstacle to avoid by reading more [here](#).



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